

8
Eight Law Firm of the Year awards since 2004 and, in 2015, named a top-five 'legal game changer of the last decade' by the Financial Times.

you want to know what

4
Winner of four awards for our training contract in 2015 (All About Law Awards). Top Graduate Employer for five consecutive years (The Guardian UK 300). Best for Job Satisfaction & Best for Career Progression 2013 (All About Law, Vacation Scheme Awards).

makes us *'us'*

130
We've supported clients or delivered work across 130 countries via our offices in 14 international locations. BLP's international business has doubled in the last five years.

50
We have supported over 50 Global Fortune 500 or FTSE 100 companies and more than half of the world's top 20 banks.

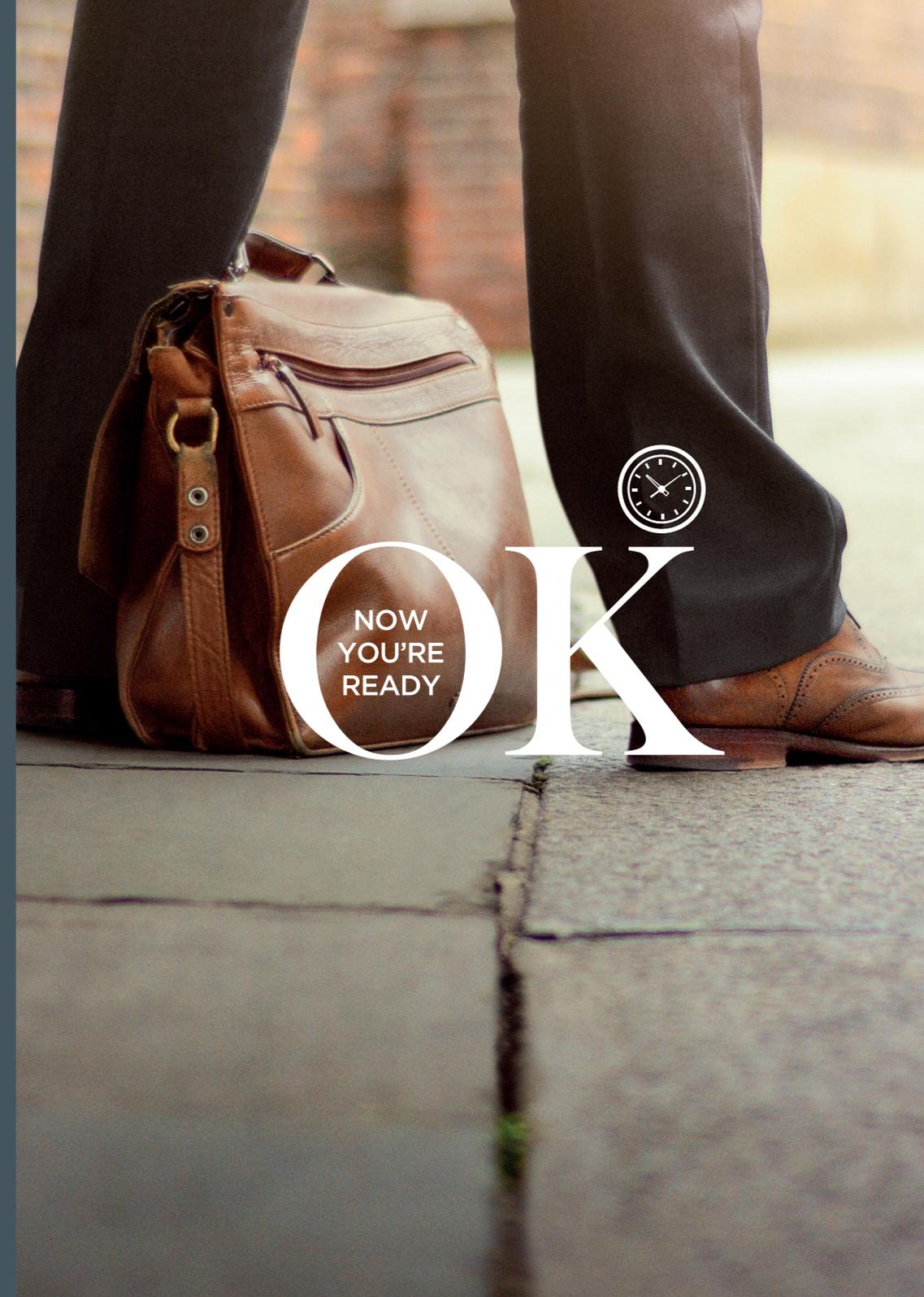
you were looking at any other brochure, this is where you would expect to find the contents. However, this isn't just 'any other' brochure. Yes, we'll introduce our amazing law firm and what makes us different. And you'll hear from some of our people about life here and find out what we do all day. But most importantly, and probably unexpectedly, you'll see the next two years of your life unfold from the moment you start your training contract with us.

READY ?

First

There's a step
you might
need to take.

Congratulations, you're armed with your degree and you've secured your training contract. Everyone's smiling. But there's one more step you need to take before you can start your training contract. A post-graduate qualification that is the bridge between academic life and life as a professional lawyer. You may have got the jump on this and already completed a Legal Practice Course (LPC). But if you haven't, we can help. We will enrol you on our bespoke Masters in International Legal Practice (LL.M+), the first course of its kind. The LL.M+ has wider and more comprehensive subject coverage than any other available LPC programme and is designed to prepare you much more practically for the start of your career. Even better, while you're studying we'll typically make an investment in you of around £40,000 to cover the cost of your fees, living costs and in providing lots of additional training. Time and money well spent.



OK
NOW
YOU'RE
READY



(YES, WE DO HAVE A BIKE SHED ☺)

Being new. It doesn't matter who you are, it's a nervy affair. To make the whole experience a little easier, you're going to get more than two weeks to find your feet and get the lay of the land. Our induction packs in plenty of practical legal and business training. It includes things like talks with BLP lawyers and other experts and gives you a complete picture of how we work day-to-day.

DAY ONE

scary

**Actually it isn't.
It isn't even
really day one.**

As well as soaking it all up, our advice is to invest as much time and energy as you can in building relationships with the people you'll meet from up and down the firm – the other trainees, our associates and our partners. You'll learn even more from these people. Listen to them. Learn from them. Keep their advice close when you venture into deeper water.

THE BIG ONE

**Your first seat*.
Meet your team.
Meet your boss.
Meet your secretary.
Meet your mentor.**

You signed up for a career in law, right? It's only natural that after all the training you'd like to get stuck in as soon as possible, wouldn't you? Are we the kind of people who are going to stand in the way of that? The answers are yes, yes and no. What you'll get from us is high-level support so you can take high-level responsibility – quickly. You will work on real, live client work from day one. To help you will receive bespoke training for each practice group you join, as well as support from a dedicated supervisor and partner mentor.



*A seat is a block of time (typically six months) spent in a particular practice group. Over your two-year training contract you will get four seats in different practice groups, which will help you develop into a well-rounded City lawyer.



SEAT
★ 1 ★
TRAVELLING THROUGH TIME ZONES,
JURISDICTIONS
AND
COMPLEX
CHALLENGES



I never imagined I would be running projects independently in the first seat of my training contract, but that is exactly what has happened. My first six months has been incredibly interesting, giving me a broad range of experience and huge amounts of interaction with clients. The trickiest part of it all? So far I have found that to be working with foreign counsel,

from The Bahamas to Hong Kong. Partly because it involves different jurisdictions and you have to be really on top of things to produce all the different documents your client needs. Added to that is the complexity of managing work smoothly across the multiple time zones – someone, somewhere is always going to have to stay up late or get up early in order to beat the clock.



RENATA STEPHENS
QUALIFYING IN MARCH 2019



In one of your
seats you could be

travelling

For up to six months.
You pick up the language.
We'll pick up the bill.

Travel. Yes, it broadens the mind. It also broadens your training experience - and that makes it easier for you to figure out what kind of lawyer you want to become. A win-win-win situation. Client secondments and secondments to an international office become available early on during your training contract and, as we continue to expand our international reach, those opportunities are only set to increase. While you internationalise yourself, video links to London-based training sessions and guidance from your partner mentor (who'll never be far away during the two years of your training contract) will keep you plugged in to your home base and ensure your development is 'always on'.

Our offices are located in Abu Dhabi, Beijing, Berlin, Brussels, Dubai, Frankfurt, Hong Kong, London, Manchester, Moscow, Myanmar, Paris, Singapore and Tel Aviv.

CAROLINE STOCKS
QUALIFIED IN MARCH 2016



CAROLINE'S STORY



It was the night before Christmas Eve, a point at which many people had already set off for the holidays. Whilst on secondment in our Hong Kong office, I had been lucky enough to be left in charge of completing a deal worth over US\$100m, for a client who was looking to purchase a fleet of aircraft. The deadline was less than 24 hours away when an issue emerged. If the deal wasn't

closed as planned, our client would start incurring interest on an aircraft he did not yet own. The pressure was immense. I worked overnight, across time zones, liaising with various parties in Singapore, Beijing, London, Ireland and Spain to come up with a solution. We managed to get the deal across the line on schedule and the client was full of thanks.



CILU MATHEW-KELLY
MEGAN SMITH
ANDREAS DEMETRIOU
QUALIFYING IN MARCH 2019

A magic number.
Or should that be

seventy?

Either way, it's magic.

It's the start of seat three. Two seats down, two to go – you're half way to qualifying. By now you will have worked in or experienced several different areas of law. BLP is independently ranked in 70 different disciplines, and by this time next year you will have decided which you'd like to specialise in. Although it's not uncommon for trainees in many firms to be offered one first-choice seat during their training contract, we aim for trainees to get at least two or more first choices. That way, when decision time comes on your career, you'll be fully equipped to make the choice that's right for you.

Our areas of legal expertise include: Antitrust & Competition; Commercial; Construction, Engineering & Procurement; Corporate Finance; Dispute Resolution; Employment, Pensions & Incentives; Energy and Natural Resources; Finance; Insurance; Intellectual Property; Litigation & Corporate Risk; Investment Management; Private Client; Projects and Infrastructure; Real Estate; Regulatory and Compliance; Restructuring and Insolvency; and Tax.






**THE STORY
..... OF A
£150 MILLION

DEAL
AND

A 30-HOUR
NEGOTIATION**


KATE'S STORY



It was my first seat and I was swimming in the deep end. Although only four months into my time in our Corporate Finance practice, I found myself part of a team negotiating a £150m deal for an international food manufacturing group. I was there, in the room with BLP partners and associates, with clients from both sides and lawyers from other firms. The negotiations were fraught, and went on for an unremitting 30 hours. The level

of exposure I had was astonishing. My counterpart and I, a lawyer from another firm who was two years' qualified, were both making amends, turning documents, drafting minutes and arranging signing formalities; but only I was seeing the decisions that were driving those tasks play out live in the negotiation room. The whole experience was incredibly rewarding and I was extremely grateful for it.

**KATE POOLER
QUALIFYING
IN MARCH 2018**



The final seat.
The final countdown.
The big, big

finale

By now you'll have had exposure to a wide range of experiences. Litigating an international financial dispute, floating a company, buying a skyscraper in Frankfurt, or helping a company in Scandinavia to purchase an energy asset in South America from an owner in Russia. You'll have experienced work just like this. Now for seat four.



With it comes the feeling that a mantle of additional expectation has been placed on your shoulders. You see, you will have had a taste of newly-qualified work in your previous seats and now it's likely to be nothing less than that level of work. Challenging? Yes, but incredibly rewarding and satisfying; and of course you'll still be well supported. Then, just like that, you are no longer a trainee solicitor, you'll be a shiny new City lawyer. But first you're going to need a break, time to enjoy six weeks of qualification leave. Congratulations, you have earned it.

BLP clients include: Tesco; Standard Chartered; National Grid; Land Securities; Blackstone; Balfour Beatty; Allianz; ITV; Goldman Sachs; The Financial Times; and Lloyds Banking Group.



Working as a trainee in Real Estate is surprisingly varied; there's plenty to keep you busy in the office. But one of the most rewarding experiences I had recently was a trip out to tour a client's development at King's Cross. It was very satisfying to see how my work in the office impacted the project on the ground and I think it speaks volumes about the relationship BLP has with its clients that they took time out to show us around.



JASMINDER CHAYTOR
QUALIFIED IN SEPTEMBER 2016





ADRIAN KWOK
QUALIFYING IN MARCH 2018



A LANDMARK BUILDING



A LANDMARK CASE

ALL ENDING IN



A LANDMARK MOMENT



We were recently working on a high-profile corporate real estate transaction involving a Hong Kong client looking to acquire a landmark building in the City. I quickly found myself corresponding with the client, negotiating documents with the sellers' lawyers and leading update calls with the wider legal advisory team on the buyer and seller side. The night before exchange, I was working with the team to get documents agreed and signed to ensure

that we could get on a call with the client and the sellers' lawyers at 10am the next morning to confirm that exchange has occurred. After the call, the Senior Associate I was working with was very quick to recognise my work, thanking me for my time and efforts for getting the deal over the line. That, together with the client's excitement and praise of the team's dedication and efforts, made all of the work completely worth it.



WE TACKLE DIVERSITY HEAD ON

To us, a different background or belief isn't just interesting: it's something we really value, it's also an essential aid to making the best business decisions. It won't take you long to see the truth of this. After just a few weeks, you realise that our people are themselves at work, and they're part of our inclusive culture.

This sense of togetherness creates an inspirational environment - a place where people bring their own unique perspectives and ideas to the table, for all to share. And that is our vision in a nutshell: to ensure that everyone here knows they are valued for being the individual they are. It's a vision brought to life by the five areas of

our Inclusion and Diversity strategy: Culture, Family, Gender, LGBT* and Social Inclusion & Ethnicity. With a task group set up for each, more than 20% of our UK employees regularly volunteer to lead the various initiatives. These include a commitment to address the lack of African-Caribbean representation that exists throughout the legal profession - a sensitive topic which other firms tiptoe around, but one that we choose to tackle head on.

Then there is AuthentiCity, a bold initiative bringing global organisations together to showcase the City as being LGBT* friendly. Which initiative will you get behind?



I was part of a panel which answered questions on the general challenges of being a black person in a law firm. The students seemed to really enjoy the event and took a lot away from it. I hope to see many of them return to us in the future. I think it's great to be part of an initiative which aims to get people like me into BLP.

Sophia Joseph,
Legal PA Manager



I've been involved in gender diversity issues in the legal profession for a number of years now. What's great about BLP is that we're really, genuinely focused on the retention and promotion of our pool of female talent. We're not just talking about these things; we're actually doing them and taking action.

Karen Friebe,
Partner



I was really excited to be part of an initiative called 'Underrepresentation of Black People in Law'. We invited Afro-Caribbean students in from across the country and had an honest conversation about the realities of the legal profession and how we can move things forward.

Daniel Burnand,
Junior Associate



I think for some people LGBT* issues seem like something that arise in childhood or adolescence - it's important to recognise that for many people these issues also arise in the workplace. Research suggests that something like 1 in 4 people go back into the closet when they start in the workplace. What we're trying to do here at BLP is change that.

Jamie Sherman, Trainee
Qualifying in September 2017



I was the first in my family to attend university. So when I was approached and asked if I would be part of BLP's social inclusion team, I felt I couldn't turn down the offer. Together with other volunteers from within the firm and a partner champion, we get to identify and plan ways in which BLP can work to help improve social mobility for students at schools with high levels of disadvantage. And we work with schools UK-wide. It's great to be involved at such an early stage in my career. And actually getting out there, running workshops with students and seeing the difference we can make first-hand, well, that's priceless.

Lucy Morton, Trainee
Qualifying in March 2018

GEMMA JONES
QUALIFYING IN MARCH 2018

WINNER

Legal Innovator of the Year (LOD)
(Legal Business Awards 2016)

WINNER

Mould Breaking Firm (LOD)
(MPF Awards for Management
Excellence 2016)

TOP 10 'GAME CHANGER'

of the past 10 years
(FT Innovative Lawyers, 2015)

WINNER

Most Innovative Client Service
(MPF Awards for Management
Excellence, 2015)

WINNER

Most Innovative Law Firm in
Client Service - for BLP's Integrated
Dispute Resolution service
(FT Innovative Lawyers Awards, 2014)

GEMMA'S STORY



It was 1am, the night before Brexit, and a partner, a junior associate and I were the only ones in the office. We had just completed a challenging and pressurised property deal between two leading chains of artisan coffee shops. I had never expected to be involved at this level in such a large-scale deal so early in my career and

had felt the weight of expectation on my shoulders from the outset. But not once had I felt out of my depth thanks to the support of my colleagues. Being expected to step up and own part of a project so early on in your career can feel unnatural at first, but you soon come to appreciate the benefits high levels of freedom and responsibility offer.



We believe the best kind of training contract not only has you working straight away on important client matters, it also allows and encourages you to interact directly with clients. On the phone. In person. In the room at every key moment of a deal. You may also get the opportunity to run your own matters.

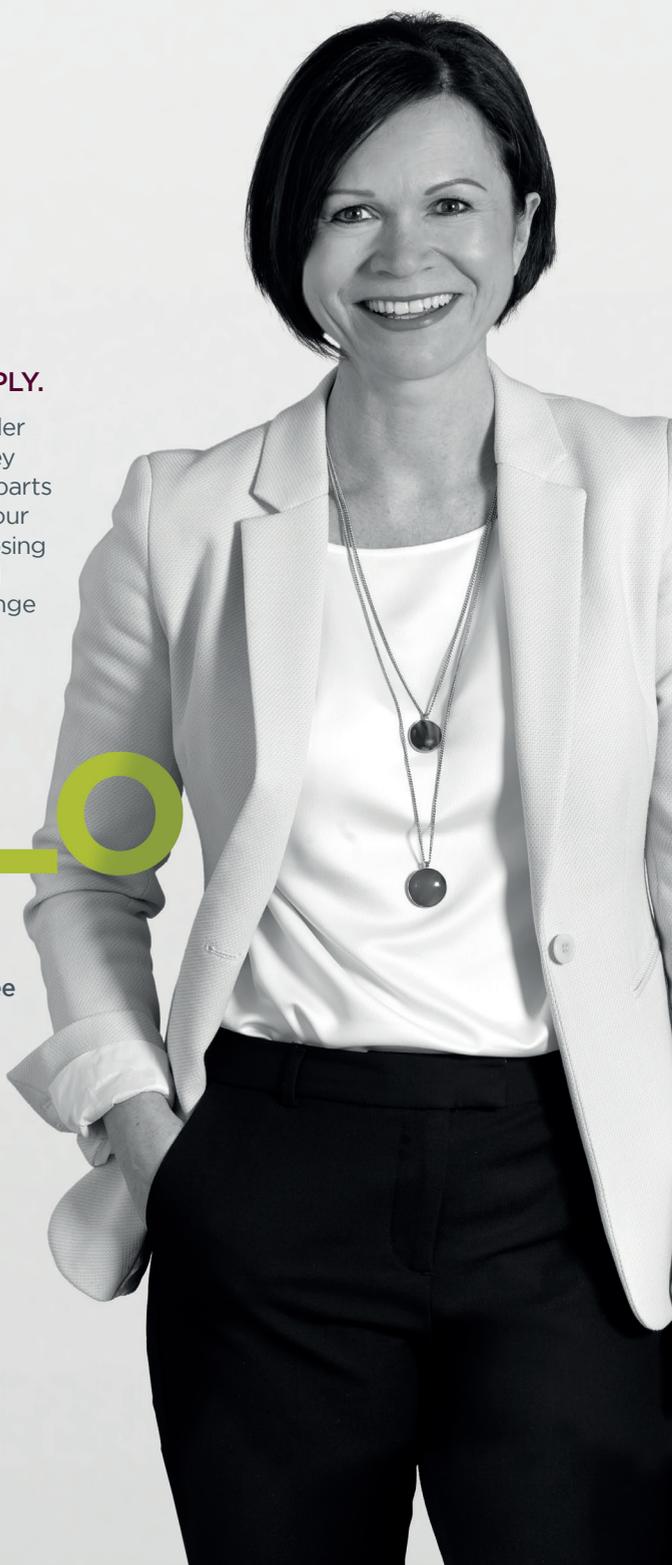
So, here you are, a

2-year

training contract covered
in thirty pages.
Worth trying?

They're the kind of training contracts we offer and competition for them is tough. Lots of large law firms claim all of that, of course. We prefer to prove it. Want to try before you buy? We'd love for you to join us on a vacation scheme for a first-hand glimpse of the BLP experience - and form your own opinion.



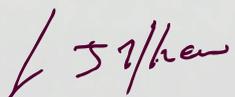


MAKE A DIFFERENCE. APPLY.

A lot of businesses operate under the premise that the people they hire should be like replaceable parts of an assembly line. That's not our way. We take great care in choosing people we believe will fit in, real people who are up for a challenge and who will bring their whole selves (not their 'City lawyer' costume) to work.

HELLO

If that sounds like you then please head straight over to our website blplaw.com/trainee where you can find out more about us and apply. We would love to hear from you. Good luck.



Lisa Mayhew -
Managing Partner

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